

MAFMIC NewsBulletin

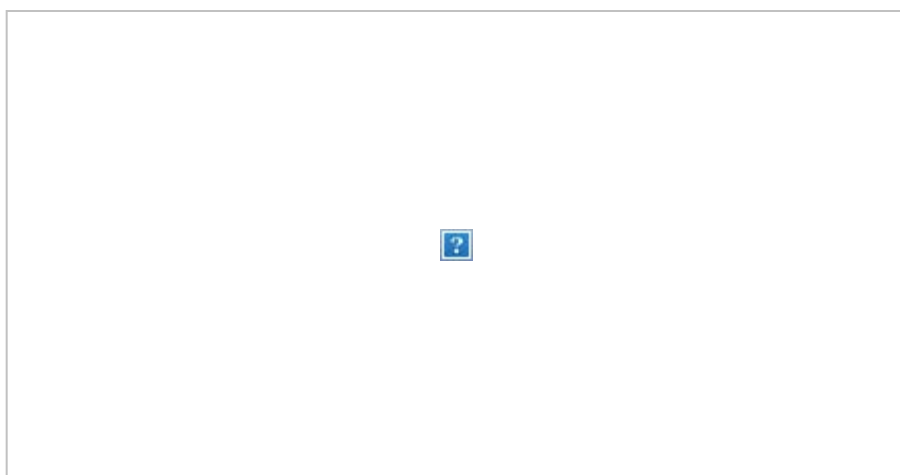
AUGUST 2004 ISSUE

A GREAT DAY FOR A GREAT CAUSE!

Thank you to everyone who participated in the MAFMIC Scholarship Golf Outing held at Little Crow Country Club near Spicer on July 29th. Once again Mother Nature was kind to us ~ it was a beautiful sunny day to get together with mutual friends to support a great cause. Net proceeds from the golf outing will be donated to the MAFMIC Scholarship Fund.

Winning this year's event was a group from *Leentrop Farmers Mutual* ~ *Gary Sonstegard, Don Finnes, Mike Lund* and *Joel Ploeger*. Unfortunately (for the third year in a row) we are unable to include a picture of the winners as we did not get a clear picture of them. We do, however, want to congratulate these gentlemen on a great round of golf!

Various events were held throughout the day including a *Break the Windshield Contest, Hit-the-Circle Contest, Putting Contest* and a *Hole-in-One Contest*. Unfortunately there were no big winners this year, but the good news is that these contests generated approximately \$500 for the Scholarship Fund!



Pictured above is just one of the groups that participated in this year's outing. They didn't win, but by all indications they had a very good time! *Leon Kirchner*, Madelia-Lake Crystal Mutual; *Bert Tellers*, RAM Mutual; *Steve Knight*, North Star Mutual; *Dave Pederson*, Farmers Mutual and *Norma Monson*, Flora Mutual. Norma is holding her special putter which we suspect she needed to keep the rest of the group in line!

THANK YOU!

MAFMIC would like to thank the various sponsors of the golf outing for their generosity in supporting this event.

Hole-in-One Contest
NORTH STAR MUTUAL

Beverage Cart
W.J. LEHRKE COMPANY

Golf Balls
GRINNELL MUTUAL

Hole Sponsors
BRINKMAN CLAIMS SERVICE
FELTL & COMPANY
(Brandt Wendland & Shawn McIntyre)
HOPE MUTUAL
(In memory of Bob Latham)
MADELIA-LAKE CRYSTAL MUTUAL
PIPER JAFFRAY
(Mike Karl & Matt Nikodym)
RAM MUTUAL
SCHLUCHTER INVESTMENT ADVISORS
VIKING ADJUSTING
WESTERN NATIONAL MUTUAL

Cash & Prize Donations
ALLIED ADJUSTERS
AMERICAN NATIONAL BANK
BENEFITS & INCENTIVES COMPANY
GRINNELL MUTUAL
DAVID SELNESS - WILMINGTON MUTUAL
NORTH STAR MUTUAL
PIA OF MINNESOTA
LITTLE CROW COUNTRY CLUB

Break the Windshield Contest
CENTRAL GLASS COMPANY

PRESIDENT'S MESSAGE

by Sherry Ask

SUMMER GREETINGS FROM 601 ELM COURT EAST – ST. JOSEPH, MINNESOTA

Dreams DO come true! We are now into our new home and we have YOU the membership of MAFMIC to thank for it! So, **THANK YOU!!** We moved into our new space on Friday, July 30th. While we're completely moved in....we're far from being settled. Oh well, one day at a time!

OPEN HOUSE

Mark your calendars **NOW** for an open house at the new MAFMIC Headquarters on Friday, October 8, 2004. EVERYONE is invited to visit, have a "look see" and meet old mutual friends.

JULY – BUSY MONTH

Besides packing and getting ready for the move, July was a tremendously busy month. (By the way, hats are off to Cathy, Vicky & Lori for a "JOB WELL DONE"! They all "pitched in and pitched out" to get us ready for the move.) MAFMIC hosted a Policy Committee meeting as well as a Marketing Committee meeting. Thanks to Duane Pipping of New Sweden Mutual for allowing an Ad Hoc Committee to meet in his conference room. The committee evaluated and has recommended changes to our dues structure and a re-wording of the "affiliate membership" category for the Bylaws.

On the 19th of July, Chairman Gwen Batalden and I drove to Galena, IL for the NAMIC's SAO (State Association Officers) and Leadership Forum. Minnesota had a great representation there and it was very well done by the NAMIC staff.

The day before the move, Thursday, the 29th, MAFMIC had its annual Scholarship Fund Golf outing in Spicer, Minnesota at the Little Crow Country Club. Seventy-eight golfers attempted to win several contests and win the prize money for "Hit the Windshield" contest. No one – this year – hit the windshield, so no money was earned. Also, we didn't have a "Hole-in-One" winner, either! However, on the other contests, we earned a little over \$500 for the Scholarship Fund coffers. Thanks to Gwen & Craig Batalden and Marcus Marsh for their great "salesmanship". Thanks also to Vicky Salzl and Lori Olmscheid for "manning" the "putting contest". We don't have the accounting done yet for the income vs. expense on the outing itself, but if last year is any indication, we should meet or exceed last year's profit. (At the 2003 Scholarship Fund Golf Outing, we profited almost \$2,000!)

LOOKING AHEAD TO AUGUST

NAMIC is hosting an Ag-Risk Inspection School at the Sheraton Bloomington Hotel (old Radisson South) on August 17-19. The last I heard, they were just about at the "maximum" level for attendees, but if you haven't made your reservations yet, please call Corene Carson (317) 875-5250 at NAMIC and discuss availability with her. I hope to see a lot of familiar faces on Tuesday morning.

NEW CONTACT INFORMATION

Mailing Address: P.O. Box 880
St. Joseph, MN 56374-0880
Physical Address: 601 Elm Court East
St. Joseph, MN 56374
Phone Number: (320) 271-0909
Fax Number: (320) 271-0912

All email addresses remain the same as before the move.

Cathy Anderson cathy@mafmic.org
Sherry Ask ask@mafmic.org
Marcus Marsh marcus@mafmic.org
Lori Olmscheid lori@mafmic.org
Vicky Salzl vicky@mafmic.org

Directions: The new office is located just one block north of Stearns County Road 75 in St. Joseph. You will need to take Northland Drive off of County Road 75 to access Elm Court East.

TECHNOLOGY CORNER

Submitted By: Dave Pederson

'Using the Marshall & Swift / Boeckh Residential Estimator'

I'm sure a lot of you are using the Marshall & Swift / Boeckh Residential Estimator. I've been using it since about May of 2003. I must admit I did not like it at first, especially when I found out there was no conversion of the data from the old Boeckh program to this one. All the data at the end of the browser will fill with all your records. The trick to marking multiple records is to press the Control key while left clicking the mouse on the left side of the records you want marked (the column that has the right arrow in it).. Now you can click the "Delete" button and a screen will appear asking if you want to "delete only" or

Q. Can I delete multiple records from my database?

A. From the main screen click "File | Delete/Archive" or use the shortcut "Control + D". This will open an empty browse window, but if you click the "Find Now" button the browse will fill with all your records. The trick to marking multiple records is to press the Control key while left clicking the mouse on the left side of the records you want marked (the column that has the right arrow in it).. Now you can click the "Delete" button and a screen will appear asking if you want to "delete only" or

“delete and archive” which will put the deleted records into an archive file that can be saved and restored if need be.

Q. If I enter the base square footage for a two story dwelling will the program figure it right?

A. Unless you entered 2 times the base square footage for a two story dwelling you will not get the correct rebuilding calculation. For a 1 ½ story dwelling you need to multiply the base square footage by 1.5 and for a two story dwelling multiply by 2. The program will enter the correct square footage for you if you use the “Len x Width” button and enter the proper length and width of the dwelling.

Q. How come the rebuilding cost is so high when I enter a dwelling built prior to 1940?

A. The pre-1940 settings will calculate rebuilding using full 2x4’s and lathe and horsehair plaster which more than likely will not be using to rebuild after a loss. You may want to consider changing the construction to “Standard” for these dwellings.

Q. How do I adjust for a Bi-Level home that is not finished on the lower level?

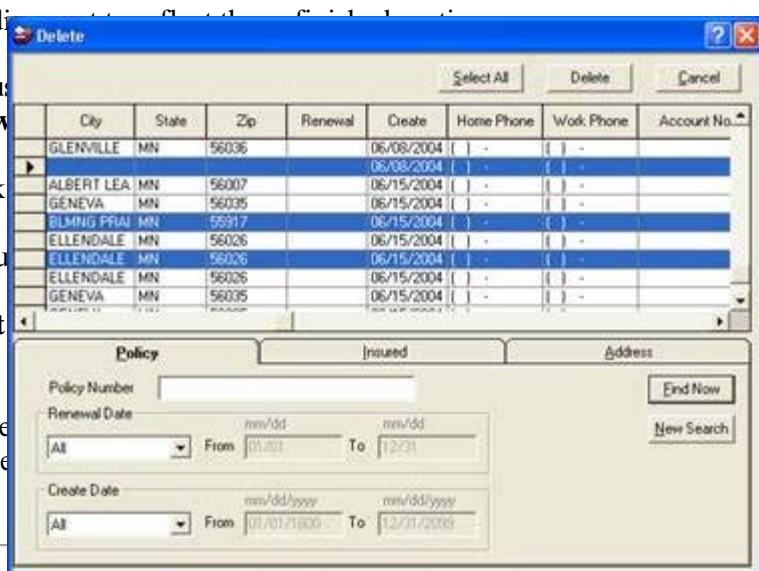
A. A Bi-Level home is considered two full levels of living area. Since the lower level accounts for 50% of the total living area, and is not finished, go to the “Interior” tab and enter 50% totals for the Partitions, Wall Coverings, Ceiling and Flooring. This will adjust the rebuilding cost.

Q. I would like to use the “Len x Width” button. How do I know what that item is and what that item is and

A. If you mouse click what that item is and 8x12 or about 100 square feet.

Q. When I try to put in a garage you would enter

A. In order to use the “Attached Garage – SF”. The “Attached Garage garage you would enter



entering the actual square footage of the

F1” key you will see a screen that explains the Attached Garage reveals that the size is typically 8x12 or about 100 square feet. If you have a question about this entry field you have a question about.

changes it to 20. What am I doing wrong?

button and find the “Attached Garage – SF”. In other words if you have a 2 car attached garage you would enter

SCHOLARSHIP RECIPIENT

Amy Groen of Renville is the recipient of one of eight MAFMIC Educational Scholarships presented through *Leentrop Farmers Mutual* In Montevideo. She is the daughter of *Curt & Judy Groen* and plans to attend *Dordt College* in Sioux Center, IA. Pictured below is Amy receiving her scholarship from *Jon & Jeff Ammerman* from *A+ Insurance* of Renville.



Application forms for the 2004-05 MAFMIC Scholarship are now available. Please click on the links below for the form and guidelines. Also, please feel free to distribute a copy of the form to any high school senior who meets the qualifications. The MAFMIC Auxiliary meets in March to select the scholarship recipients which is done by drawing names from all approved applications that were submitted to the MAFMIC office.

[Scholarship Application Form](#) [Scholarship Guidelines](#)

MAFMIC AUXILIARY COOKBOOK

You can now pre-order the MAFMIC Auxiliary Cookbook. For information and the form please click on the following link. [Cookbook Pre-Order Form](#)

COMMITTEE NEWS

Policy Committee ~ The MAFMIC Policy Committee met on July 13th in their continuing effort to revise and update the PH Policy. Previous revisions were reviewed and changed as necessary. Committee members were assigned various research projects for the next meeting. Filing requirements and the filing process were also discussed. MAFMIC will file the new policy on behalf of its’ members. The committee continues to plan for a January 1, 2005 implementation date if all goes as planned.

Marketing Committee ~ The Marketing Committee met in MAFMIC’s office on July 14th. This group had the distinction of being the last committee to meet in the St. Cloud location. The main topic of discussion was the apparel and promotions marketing program. Program guidelines were established for the vendor and for the program itself. More information will be available during the Fall Regional Meetings and in future issues of the NewsBulletin. The committee’s new project is to develop radio advertising ideas utilizing the Come Home slogan. The purpose of this project is to make several radio advertising ideas available to the membership. The committee would like input from any company that is currently using radio advertising if you are willing to share your ad copy with us.

Education Committee ~ The Education Committee has the honor of being the first committee to meet in the new office space in St. Joseph. This committee is scheduled to meet on August 24th-25th. If you have any suggestions or ideas that you would like them to consider, please contact a member of the committee or the MAFMIC office.

OTHER UPCOMING MEETINGS

September 1st – Strategic Plan Committee
September 2nd – Board of Director’s Meeting

NAMIC CONVENTION

It’s that time again! The NAMIC Convention will be held in Washington, DC on September 19th-22nd. We have received word from NAMIC that they are once again looking for a few good people to participate in their traditional Ceremony of Flags during the Opening General Session on Monday, September 20th. This is an impressive ceremony where NAMIC members carry the flags in a procession of American states and Canadian provinces. If you are attending the NAMIC Convention and are interested in participating, please contact Janet Wright by August 27th. Janet can be e-mailed at jwright@namic.org or called at (317) 875-5250 ext. 1055.

MARKETING MINUTE

By: Chris Adams

Fire Prevention Week is October 3-9, 2004. With this in mind, it is time to start ordering promotional items for companies who desire to promote the event. If you are interested in ordering or looking at items to promote Fire Prevention Week, you may go to the National Fire Protection Association’s website located at www.nfpa.org or call them at 1-800-344-3555 to order a catalog.

Some of the promotional items they offer include the “Fire Prevention Week (FPW) in a Box” selling for \$98.50. This kit includes 1 FPW Banner, 15 FPW Posters, 100 FPW Kids & 100 FBW Adult Brochures, 100 FPW Stickers, 100 Fire Facts Newsletters and a Sparky Mug.

Other promotional ideas offered by NFPA include Sparky Coloring Books at a cost of \$23.50 for a package of 30 books, 100 Fire Escape Plan Grids selling for \$22.00, 100 Sparky Fire Badge Stickers for \$12.00, or 100 Sparky’s Fire Safety Checklist Brochures for \$22.00.

These are just a few of the items offered by NFPA for companies who wish to purchase and donate to their local schools to promote fire safety. Check out the NFPA website for their full list of available items. It’s a good idea to purchase these items now to ensure delivery **before** Fire Prevention Week.

MUTUAL INSPECTORS MEET

The annual membership meeting of the Mutual Inspector’s Association was held at the American Legion Club Room in Waite Park, MN on July 15th-16th. President *Richard Bergquist* called the meeting to order with 50 members and 2 guests present. *Jerry Anderson* and *Dave Pederson* were installed as members to the Mutual Inspector’s Board. Officers for the following year are as follows: *Richard Bergquist*, Prinkers Prairie, Past President; *Eric Gesell*, Miltona, President; *Scott Heidebrink*, Adrian, President-Elect; *Jerry Anderson*, Prinkers Prairie, Vice-President; *Dave Pederson*, Manchester, Secretary-Treasurer; *Bert Tellers & Dean Kerfeld*, RAM Advisory.

COMPANY UPDATES

Effective August 1st, *Trudie Lieser* assumed the manager’s duties at *Arctander & Lake Andrew Mutual* in New London. Trudie’s assistant will be *Bonnie Zink*, who is also new to the mutual. During this transition, the location of the office has also moved. Their new address is: 26 Main Street South, P.O. Box 393, New London, MN – 56273. Their phone number stayed the same, but their new fax number is (320) 354-7148. Please change your records accordingly and help us welcome Trudie and Bonnie to the MAFMIC family!

MAFMIC’s office has been informed that *North Branch Mutual* has changed their email address to nbmatural@nsatel.net. Please update this information in your MAFMIC Manual.

IN SYMPATHY

Duane Hagebak, 77, Mankato passed away on June 28th. Duane is the father of *Mark Hagebak*, Manager of *South Central Mutual* in Blue Earth.

Richard (Dick) Anderson died suddenly on July 31st. Dick was a member of *Vasa-Spring Garden Mutual’s* board of directors since 1968. He served as Chairman of the Board from 1975 to 2000. He was very active in the mutual and will surely be missed.

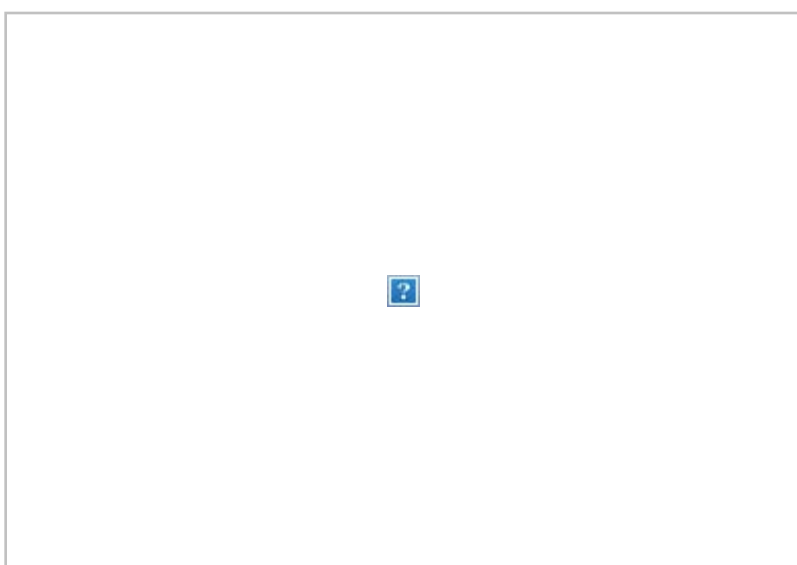
We at MAFMIC would like to extend our condolences to the family and friends of Duane and Dick.

MANAGER POSITION

Looking for a township mutual manager. Managerial abilities and computer knowledge essential. Please send your resume to: *Vineland-Huntsville Mutual*, P.O. Box 29, Climax, MN – 56523. Deadline for applications is September 15th.

FIRST OFFICIAL VISITOR

We opened for business in our new space on Monday, August 2nd. A few hours later, we had our first official visitor. **Ruth Rothstein**, Manager of *Paynesville Mutual*, stopped by to pick up a supply of policies. Pictured below Vicky Salzl (left) and Lori Olmscheid (right), MAFMIC's Administrative Assistants, helping Ruth (center) with her policies.



We hope that many of you will be able to visit us at the Open House in October or if you're in the area feel free to stop by!