

The Setting



Marriott Hotel NW, 7025 Northland Drive N, Brooklyn Park, MN 55428

Hotel Overview

Discover the all-suite, Minneapolis Marriott Northwest. Guests are greeted with contemporary and refreshing interiors featuring natural stonework, a signature fireplace, onsite restaurant, pool and health club. Just 1 mile from Maple Grove shopping centers.

Accommodations

A block of rooms is being held until **October 24th** at Marriott Northwest, Brooklyn Park with the rate of \$159 plus tax. Reservations can be made through this link online [MAFMIC 2017](#) or by calling the hotel (763) 536-8300.

Thank You Sponsors!



2017 MAFMIC Short Course



NEW LOCATION

November 15 - 16, 2017

Minneapolis Marriott Northwest

Brooklyn Park, MN

Schedule of Events

Wednesday, November 15, 2017

7:30 - 8:45 am ~ Northland FOYER

Registration & Continental Breakfast - Registration materials will be located in the Northland Foyer. While you're waiting for the meeting to start also enjoy continental breakfast.

8:30 - 8:45 am **Welcome & Chairman's Remarks**

MAFMIC Chairman, **Gary Swearingen** will welcome everyone to the 2017 Short Course as well as provide important information for the event.

8:45 - 9:45 am **Opening Keynote Session - "Keeping it Funny" Tim Gabrielson**



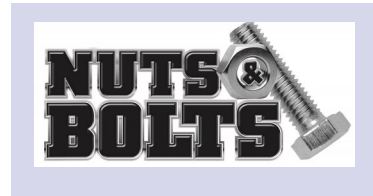
Comic magician, Tim Gabrielson, has one goal when he steps on stage: Keep It Funny. A native of Minnesota, Tim began performing at a local theme park at age 16. His comedic wit and natural timing combined with magical prowess quickly made him a park favorite and landed him a contract with a local agency. Soon he became one of the Midwest's youngest and fastest rising entertainers.

9:45 -10:05 am - **Break** - Stretch your legs and visit with Exhibitors in the Northland Foyer

10:05 - 11:20 am - **NUTS & BOLTS**

Our panel of experienced professionals will address questions that have been sent in by attendees.

Make sure you send your questions to the MAFMIC office ahead of time.



11:20 - 11:40 am - **Break** - Stretch your legs and visit with Exhibitors in the Northland Foyer.

11:40 - 12:30 pm - **General Session**

"Renewable/Alternative Energy at Home on the Farm" - Todd Richardson, Swiss Re

Todd is the Senior Market Underwriter and Vice President at Swiss Re America Holding Corporation. Todd will be covering items such as solar panels, wind turbines, biodiesel, and geothermal. Todd will discuss what to look for during underwriting/loss control inspection to evaluate the risk.

12:30 - 1:30 pm - **Lunch** - Great Room & Fireside Room

1:30 - 2:30 pm - **Breakout Session**

| | | |
|---|---|--|
| Director Session Emerging Risk - (FMDC) Chad Nordstrom, <i>CliftonLarsonAllen</i> | Manager Session Investments Wayne Schluchter & Alex Coulter <i>Schluchter Investment Advisors</i> | Operations Session Current Technology Risk for Insurance Aaron Madison, IMT Computer <i>Services</i> |
|---|---|--|

2:30 - 3:00 pm - **Break** - Stretch your legs, grab a beverage and visit with Exhibitors in the Northland Foy-

Schedule of Events

Wednesday, November 15, 2017

3:00 - 4:00 pm **Breakout Session**

| |
|--|
| Director Session Investment Perspective - (FMDC) Wayne Schluchter & Alex Coulter <i>Schluchter Investment Advisors</i> |
|--|

| |
|---|
| Manager & Operations Session Recent Courts & Claims Impacting Industry John Neal, Willenbring, Dahl, Woken, Zimmermann, PLLC |
|---|

4:00 - 7:00 pm

Attitude Adjustment Hour & Fun for PAC - Northland Room

Again this year there will have bean bag toss for PAC at the attitude adjustment hour! You can also enjoy hors d'oeuvres and drinks while chatting with mutual friends!

7:00 pm **Hospitality Rooms** -

Sponsored by Grinnell Mutual and Willenbring, Dahl, Wocken, Zimmermann, PLLC

Thursday, November 16, 2017

7:00 - 8:30 am

Hot Breakfast Buffet - Great Room & Fireside Room

8:30 - 9:30 am - **General Session** -

"Handling a Hoarding Dilemma" - Fred McGuire, ServiceMaster Restore

Fred has been employed with ServiceMaster since 2006. This firm handles 2,500 - 3,000 insurance claims each year with a variety of causes. In this session you will learn how hoarding will impact a fire, water, or other insurance claims and the techniques required to work with a hoarding client.

9:30 - 9:45 am - **Break** - Stretch your legs, grab a beverage and visit with Exhibitors in the Northland

9:45 - 11:30 am - **Handling a Hoarding Dilemma - Continued**

Fred McGuire, ServiceMaster Restore

11:30 - 11:35 am - **Closing Remarks & Announcements**

11:35 - 12:00 pm - **Industry Perspective** - Greg Sather, PIA of Minnesota

Greg will share his thoughts on the state of our industry and the importance of our workforce and working together to insure a successful future.

12:00pm - **Lunch** - Great Room & Fireside Room